

## Take the Work Out of Bus Bidding and Buying

### Our Successful Track Record

**13 years, 26 bids**

**266 School Districts  
have participated**

**\$642 million in  
purchases**

**7,000+ buses  
purchased**

### Save Money

- Side-by-side comparisons between vendors.
- Stock units are available as part of the bidding process.
- Buyers are able to include "Dealer Negotiated Options." capturing an item description and cost and including this in the bid comparison price and on the final bid specification.
- Districts have the ability to upgrade a previous purchase or specification to the latest bid pricing without having to reenter the specification.

### Ease of Use

- Configured bid specifications may be transferred from one user to another, as in the case of a vendor creating a bus specification on behalf of a buyer.
- Vendor price submissions and buyer purchase requests have archive capability to save history data as protected from future change or deletion. They are also available for future reference or BOA audits.
- All purchase reports and price comparison reports are available in both an Excel spreadsheet or a PDF so districts can export and save electronically.
- Purchase requests may be either printed or sent directly to the vendor of choice electronically.
- Notes are listed in the program by vendors.
- All required public notice requirements for bids are satisfied.

### Order Accuracy

- Vendors can help build your specifications which can be sent to you through the system.
- Specifications are updated twice every year, so most current options are always available.
- As bus options are selected, the system will show a running total of the offering price from each applicable vendor, minus trade-in valuations.
- On certain options, you can add a note, so the vendor has the information as part of the specification.
- Trades may be entered by the individual districts and then are evaluated by the vendors, and they become part of the bidding process.